**Delegation of the European Union to Ghana   
The Round House, 81 Cantonments Road,**

**P. O. Box 9505 KIA, Accra**

**Tel: +233 302 774**

8TH FEBUARY 2021

Dear Sir or Madam,

**INTRODUCTION OF BISMARKS CONSTRUCTION COMPANY LIMITED**

BISMARKS CONSTRUCTION COMPANY LIMITED is a company based in Accra. We have been in operation for Ten (10) years now. The registration of the business was formally done under the Companies Act,1963 (Act 179) as a business entity under the above name.

Since our inception we have been able to provide supply and installation of Structured cabling(copper and fibre), Electrical, Data and Voice configuration, procurement solutions to individual households and companies around the country. The depth of our expertise, defined by carefully selected pool of multi-disciplinary and hardworking team to ensure we are the preferred choice to our growing list of discerning clienteles. We have employees and management strength with the team spirit to deliver constantly.

Over the years we have provided the most effective and efficient outsourcing services in terms of supply and installation of data and voice networking, Electrical wiring, buy and sale of materials and provision of services which would translate into significant savings and benefits for your establishment. We have packaged our services to suite every pocket.

**PRODUCTS AND SERVICES**

* Structured Cabling LAN/WAN
* Supply and Installation of Data / voice networking
* General electrical installation
* Buying and selling of ICT hardware and software communication Accessories.
* General construction works

We are constantly mindful of our core values which are; Integrity, Accountability, Leadership, Passion and Respect for human rights. This makes us stand out in our dealings with our clients.

We are also dedication and relentlessly devoted to the pursuit of excellence- that is the foundation of trust we have built upon in cultivating a flourishing relationship with our partners, sponsors and employees.

**OFFICE LOCATION**

We are located Off Achimota -Ofankor Road

GPS:GW-0545-8713

**MONITORING AND EVALUATION**

We have the following plans to measure our performance rate

* Quarterly check or after sales services
* Flexible service charges
* Other promotional strategies to ensure value for money

**INVOICE/PRICING/ PAYMENT POLICY**

As part of credit policy, we have flexible credit terms at a laudable rate for individuals and corporate bodies.

**TERMS AND CONDITIONS**

In calculating our risk, we advise that our potential client will have detailed discussion with us to ascertain the scope of our service delivery.

**CONCLUSION**

We would be glad to schedule a meeting anytime most convenient with you for further discussion.

We look forward to hearing from you soon.

Thank you

Yours faithfully

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CEO

(BISMARK NANA APPIAH)

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I write to confirm that our company hard the experience in the field of installation of structured cabling (copper and fibre), Since march 2010.

Reference to TENDER SPECIFICATIONS No EEAS 014/2018-DELGHAA-SER-PO Installation of LAN cables and below table as follows:

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| --- | --- | --- | --- |
| **INSTITUTION** | **REFERNCE NAME** | **REFERENCE CONTACT** | **TYPE OF SERVICE RENDERED** |
| European Union Delegation | Sylvia SATTIN  (Head of Administration)  Adolf GOTAH  (ICT) | **0302 746 200**  **0244 826 029** | VOICE AND DATA NETWORKING  AVR INSTALLATIONS |
| Judicial Service of Ghana | Michael Adjei Frimpong  (Deputy Director ICT) | **0242-681 664** | CCTV, DATA AND VOICE |
| Social security and National insurance trust  SSNIT | GEORGE ANOKYE  (ICT DEPARTMENT) | **0244790687** | ELECRICAL WIRING,  DATA and VOICE NETWORKING, CCTV, ACCESS CONTROL, FIRE ALARM AND FURNISHED |
| MiDA-GRBCIP Project | Edward Addo  (Head of ICT FAIRGREEN LTD) | **0244448370** | DATA and VOICE NETWORKING |
| Cnergy Global | Nana Amoto Mensah  (DIRECTOR) | **0302 789 011** | ELECRICAL WIRING,  DATA and VOICE NETWORKING, CCTV, ACCESS CONTROL, FIRE ALARM AND FURNISHED |
| Novartis Pharmaceutical | KWABENA ANDOH | **0302 746 034**  **0249 487 217** | ELECRICAL WIRING,  DATA and VOICE NETWORKING, CCTV, ACCESS CONTROL, FIRE ALARM AND FURNISHED |

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Presentation offer letter